

GROW WITH CLEANTECH SCORING RUBRIC

RUBRIC CATEGORIES	CHARACTERISTIC DESCRIPTION	1	2	3
Self-Awareness	Ability to recognize their impact on others and are mindful of how their behaviour aligns with their personal goals and values.	Exhibits a lack of self-awareness and demonstrates minimal reflection on personal actions or behaviours.	Somewhere in between	Demonstrates a deep understanding of personal strengths, and areas for improvement. Shows an openness to personal growth and development.
Growth Mindset	Desire to expand knowledge and experiences. Possesses strong self-belief that they are capable of great things.	Prospect has poor levels of self-belief and drive. Shows little initiative in pursuing opportunities for growth or success.	Somewhere in between	Prospect demonstrates strong self-belief and drive. Proactively seeks opportunities for growth and success.
Motivation/Commitment	Desire to engage in an experience that will require overcoming challenges in order to experience growth.	Prospect is seeking a short-term solution to an acute problem.	Somewhere in between	Prospect is seeking an opportunity to make a change in their lives.
Coachability	Ability to effectively receive and understand perspective and guidance from others.	Prospect is not open to the perspectives of others. They struggle to take direction and may exhibit resistance to receiving and providing insightful feedback.	Somewhere in between	Prospect engages in dialogue and expresses an interest in other perspectives. They exhibit strong willingness and capability to receive and provide constructive feedback and guidance when necessary.
Resilience	Embraces challenge and willing to endure difficulty in order to achieve an important or desired outcome.	Prospect does not demonstrate an aptitude for navigating personal or professional challenges.	Somewhere in between	Prospect has experience or demonstrates an aptitude for navigating personal or professional challenges.
Wants to Sell or is Open to Selling	Willingness or desire to explore work in a sales or customer facing role.	Prospect does not desire to get into a sales or customer facing role.	Somewhere in between	Prospect has a desire to work in a sales or customer facing role. Has an understanding of what sales is and requires, and wants to work in this space.
Wants a Job in the Cleantech Sector	Willingness to work at a company in the cleantech industry. Open to remote work.	Prospect does not readily have examples of companies in the cleantech sector. Not interested in remote work.	Somewhere in between	Prospect has specific interest in working for a company in the cleantech sector. Highly motivated to engage in remote work.

TOTAL SCORE /21